#### <span id="page-0-0"></span>Week N: Interaction Models POLI502

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#### Outline for Today

#### Interaction models

- $\bullet$  Numerical  $\times$  binary variable
	- Estimation in R
	- Plot
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	- Estimation in R
	- Plot

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#### Review: multiple regression

Multiple regression (additive model):

$$
\hat{Y} = \alpha + \beta_1 * X + \beta_2 * Z
$$

where  $Z$  is a binary variable  $(0 \text{ or } 1)$ 

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The model allows us to have different intercepts depending on Z, but the slope for  $X(\beta_1)$  is assumed to be the same.

We may want to relax this assumption.

#### Conditional hypotheses

We might have a third variable  $(Z)$  that not only influences the effect of  $X$  but also **conditions** it.

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\hat{Y} = (\alpha + \beta_2) + \beta_1 * X \text{ when } Z = 1
$$

Instead, we want to have this (interaction model):

$$
\hat{Y} = \alpha + \beta_1 * X + \beta_2 * Z + \beta_3 * \mathbf{XZ}
$$
  
\n
$$
\hat{Y} = \alpha + \beta_1 * X \text{ when } Z = 0
$$
  
\n
$$
\hat{Y} = (\alpha + \beta_2) + (\beta_1 + \beta_3) * X \text{ when } Z = 1
$$

Now, both the intercept and the slope are different

In competitive elections, the more money a candidate spends on campaigning, the more votes s/he is expected to get.

- DV: vote share (%) for candidates in the 2009 general election in Japan
- IDV: campaign spending (in 1,000 pounds)



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 $\hat{VS} = 7.735 + 0.53 * CS$ 

Four hurdles to clear:

- **1** Causal mechanism linking  $X \Rightarrow Y$
- **2** No reverse causality  $Y \Rightarrow X$
- $\bullet$  X and Y covary
- 4 No confounding Z

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Four hurdles to clear:

- **1** Causal mechanism linking  $X \Rightarrow Y$
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What do you think the causal mechanism is here?

What do you think potential confounders (conditioning factors) are?



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# Example 1: Effect  $_{\text{Table}}^{\text{of}}$  campaign spending



# Example 1: Effect  $_{\text{Table}}^{\text{of}}$  campaign spending





Additive model: different intercept (when  $z=0$  or 1)

The first model:

$$
\hat{\text{VS}} = 7.735 + 0.530 * \text{CS}
$$

The second model:

 $\hat{VS} = 8.384 + 0.391 * CS$  for non-incumbents  $\hat{VS} = 20.622 + 0.391 * CS$  for incumbents

The first model:

$$
\hat{\text{VS}} = 7.735 + 0.530 * \text{CS}
$$

The second model:

$$
\hat{VS} = 8.384 + 0.391 \times CS \text{ for non-incumbents}
$$

$$
\hat{VS} = 20.622 + 0.391 \times CS \text{ for incumbents}
$$

The second model is more flexible.

- the first one is based on an assumption that incumbents and non-incumbents have the same intercept;
- the second one relaxes that assumption.

But the second one is still based on an untested assumption.

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	- Campaign spending may increase vote share in general;

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- The effect ("slope") of Campaign Spending on Vote Share is the same for incumbents and non-incumbents.
- If the effect of Campaign Spending on Vote Share is through increased publicity, the effect could be bigger for non-incumbents
	- Campaign spending may increase vote share in general;
	- Yet, an additional spending will increase vote share more for non-incumbents; An additional spending may have little effect on vote share for incumbents, as they are relatively well known already;

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- The effect ("slope") of Campaign Spending on Vote Share is the same for incumbents and non-incumbents.
- If the effect of Campaign Spending on Vote Share is through increased publicity, the effect could be bigger for non-incumbents
	- Campaign spending may increase vote share in general;

- Yet, an additional spending will increase vote share more for non-incumbents; An additional spending may have little effect on vote share for incumbents, as they are relatively well known already;
- $\bullet \rightarrow$  depending on the incumbency status, not only the intercept but also the slope for spending may differ.

To relax this assumption, we include a product of Campaign Spending and Incumbency status:

$$
\hat{\mathcal{VS}} = \alpha + \beta_1 \ast \mathsf{CS} + \beta_2 \ast \mathsf{Inc} + \beta_3 \ast \mathsf{CS} \ast \mathsf{Inc}
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• When  $Inc = 0$ , the model simplifies to

$$
\hat{\mathsf{VS}} = \alpha + \beta_1 * \mathsf{CS} + \beta_2 * (0) + \beta_3 * \mathsf{CS} * (0) = \alpha + \beta_1 * \mathsf{CS}
$$

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$$

• When  $Inc = 1$ , the model reduces to

$$
\hat{V}S = \alpha + \beta_1 * CS + \beta_2 * (1) + \beta_3 * CS * (1) \n= \alpha + \beta_1 * CS + \beta_2 + \beta_3 * CS \n= (\alpha + \beta_2) + (\beta_1 + \beta_3) * CS
$$

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Note: <sup>∗</sup>p<0.1; ∗∗p<0.05; ∗∗∗p<0.01



 $\hat{VS} = -1.502 + 0.864 * CS + 46.758 * Inc - 0.866 * CS * Inc$ 

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• When  $Inc = 1$ , the model simplifies to

$$
\hat{VS} = -1.502 + 0.864 \times CS + 46.758 - 0.866 \times CS \n= (-1.502 + 46.758) + (0.864 - 0.866) \times CS \n= 45.256 - 0.002 \times CS
$$

#### Estimation in R

When you want to include an interaction term between x and z. you write

 $lm(y \sim x + z + x*z)$ 

(The third term that combines x and z with a colon or asterisk  $(X \star Z)$  is the interaction term.)

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Whenever you estimate an interactive model, make sure you interpret the results graphically using the effect function.

 $plot(effect(term = "x:z", mod = fit))$ 

Or even better, use ggplot to plot the effect plots.



#### **exp\*incumbent effect plot**

exp

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#### Estimation in R: factor vs numeric

Recall that, when including a binary variable in a regression model, we could do so in one of two ways.

- Include the original factor variable as is
- Include a numerical binary variable

We saw this when dealing with the NorthSouth binary in the Putnam data set:

- Include the original factor variable is necessary to create an effect "plot" (o.w. R will assume it is a numeric variable)
- Include a numerical binary variable is preferable in order to produce an intuitive regression "table"

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The same applies here.

#### Example 1: factor vs numeric

#### **exp\*incumbent effect plot**



#### Example 1: factor vs numeric



**exp\*inc.dum effect plot**

exp

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## Splitting the sample

There is another way to obtain a similar regression results, but you need to be careful about sample size:

- Split the data into two subsets (incumbents and non-incumbents);
- Regress Vote Share on Campaign Spending on each subset.

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There is another way to obtain a similar regression results, but you need to be careful about sample size:

- Split the data into two subsets (incumbents and non-incumbents);
- Regress Vote Share on Campaign Spending on each subset.



• Results for  $Inc = 0$ 

$$
\hat{\mathcal{VS}} = -1.502 + 0.864 * \mathit{CS}
$$

• Results for  $Inc = 1$ 

$$
\hat{\text{VS}} = 45.256 - 0.002 \times \text{CS} \quad \text{502} \mid \text{Week N} \quad \text{22} / 28
$$

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(1) Whenever you have an interaction term, you must include all the constitutive terms as well.

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\hat{\mathcal{VS}} = \alpha + \beta_1 * \mathsf{CS} + \beta_2 * \mathsf{Inc} + \beta_3 * \mathsf{CS} * \mathsf{Inc}
$$

• What happens if we (mistakenly) drop  $\beta_2 * Inc...$ ?

(2) Caveat: The numerical results (coefficients) in interaction models can often be misleading; always interpret the results graphically (draw implied regression lines)

- Just because you get a statistically significant coefficient on an interaction term, it does NOT automatically mean that you find a meaningful conditional relationship!  $\rightarrow$  look at the slope/effect size
- Likewise, even if your interaction term is statistically significant, it does NOT mean that your conditional relationship will NOT be substantial!
- (3) Z (modifying variable) does not have to be a binary variable. It can be a continuous variable as well.

#### Example 2: Female representation

Let's say we want to test the following hypotheses:

As the level of ethnic fractionalization increases, female representation goes down.

This relationship may not hold universally;

- The above relationship will not exist in poorer countries;
- The relationship will be stronger in wealthier countries.

To test these hypotheses, we could estimate the following model:

lm(women09 ∼ frac\_eth + gdp\_10\_thou + frac\_eth\*gdp\_10\_thou)

## Example 2: Female representation

Table:

	(1)	(2)
Ethnic Fractionalization	2.406	$7.937**$
	(3.300)	(3.697)
Per capita GDP	$3.610***$	$6.936***$
	(0.880)	(1.390)
Ethnic Fractionalization		$-10.177***$
$\times$ Per capita GDP		(3.344)
Constant	$13.776***$	$11.275***$
	(1.855)	(1.987)
Observations	166	166
Adjusted $R^2$	0.084	0.128
Residual Std. Error	$10.359$ (df = 163)	$10.106$ (df = 162)
Note:	$*$ p $<$ 0.1: $*$ $*$ p $<$ 0.05: $*$ $*$ $*$ p $<$ 0.01	



frac\_eth

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## <span id="page-56-0"></span>Final Advice: all interactions are "symmetric"

When you propose a conditional hypothesis/theory, you actually should test this following pair of hypotheses:

- $H_{X|Z}$ : The marginal effect of X on Y is positive at all values of Z; this effect is strongest when Z is at its lowest and declines in magnitude as Z increases.
- $H_{Z|X}$ : The marginal effect of Z on Y is positive at all values of X; this effect is strongest when X is at its lowest and declines in magnitude as X increases.